

# INCONTRA, INC.

(International Concepts and Travel)  
2023 Vauxhall Road Union, NJ 07083  
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December 2023

Dear Santa Friends,

Each year since 1985 adventurous travelers have circled the globe with their family and friends wearing Santa Claus suits and spreading goodwill making next year the 39<sup>th</sup> anniversary of the Santa Goodwill Tours!

In 2024 we are proud to present:

- **Porto, Portugal**
- **Nadi, Fiji Islands**
- **San Jose, Costa Rica** *with the Chattooga gymnasts*

Bearing small gifts and goodwill, participants will have the opportunity to:

- Visit agencies for those in need of the Santas special brand of goodwill
- Share the spirit of the holiday season with those in need
- Be a part of goodwill events while rewarding themselves with a trip of a lifetime!

We are pleased to offer you a choice of **ONE** of the following **DISCOUNT OPPORTUNITIES**:

***2023 Christmas Special – why not give the gift of travel on a Santa Goodwill Tour to any of your friends and family? Send in your application with full payment by check on or before Dec 31, 2023 and receive a \$400 per person discount on the basic tour and a \$125 discount on any pre and/or post tours.***

- **SUPER SAVER FULL PAYMENT DISCOUNT OPPORTUNITY**: Send in your application with full payment by check for the basic Santa tour and extension tour(s) on or before **January 31, 2024**, and receive a **\$300 per person full payment discount** on the basic tour and a **\$100 discount** on any pre and/or post tours.
- **FULL PAYMENT DISCOUNT OPPORTUNITY**: Send in your application with full payment by check for the basic Santa tour and extension tour(s) on or before March 31, 2024, and receive a \$150 per person full payment discount off of the application basic tour price and a \$25 discount on any pre and/or post optional extensions.
  - **EARLY BOOKING DISCOUNT OPPORTUNITY**: Send in your application with a deposit of \$500 per person on or before June 30, 2024 (\$1000 per person if including either of the Fiji cruises) and each person in your party will receive an early booking discount of \$100 off of the application form price for the basic Santa tour. (Applications received after June 30 will be gladly accepted however at the application form price.)

***SPECIAL INCENTIVE TO SPREAD THE WORD***: For every brand new Santa that you refer that signs up:

- **On or before Jan 31, 2024, you will receive a \$100 per new Santa credit** towards your 2023 Santa tour.
- Between Feb 1 – March 31, 2024 you will receive a \$50 per new Santa credit
- After April 1, 2024 you will receive a \$25 per new Santa credit.
- If you refer **ten or more** new Santas in 2024, you'll receive an additional \$50 per new Santa credit for all referrals

If you have any questions please call us at **1-800-338-7673**. We look forward to speaking to you!

Sincerely,

Roxan Chen

General Manager, Coordinator – Santa Goodwill Tour

**DO YOURSELF A WORLD OF GOOD WHILE DOING GOOD FOR THE WORLD!**